

Joshua Carone

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Work Experience

Production Control Manager

Grand valley manufacturing - Titusville, PA

November 2020 to Present

Conduct weekly meetings with 4 separate plant managers to review man power and job scheduling. Provide customers with status updates. Provide lead times for incoming orders. Manage outsourcing. Responsible for logistics using our two trucks. Work with Sales and Operations to maximize efficiency and effectiveness.

Sales/Estimator/Project Manager

Grand Valley Manufacturing - Titusville, PA

August 2019 to Present

Daily communication with management and customers. Creation of estimates for Turning, Boring and basic Milling. Project management on orders to support our customer service.

Sales Expert

Deer Creek Winery - Shippensburg, PA

June 2019 to August 2019

Attend level 10 meetings, cold call PLCB leads, fill out a daily log. Attend 10+ meetings a week that were generated from cold calls. Create invoices, plan weekly deliveries, process payments, follow up on existing customers, meet goals and expectations.

Cnc lathe operator

Rapid reaction - Franklin, PA

April 2009 to June 2019

Run CNC lathe with live tooling. Efficient in touching off tooling. Make tool wear adjustment. Capable of setting up easier jobs, and inputting programs.

Store Manager

AT&T - Franklin, PA

November 2018 to April 2019

Sell Direct and AT&T services. Responsibilities include - Hire, interview employees. Opening and closing the store. Coaching. Deliver bank deposits. Manage yearly, monthly, and daily goals. Communication with the district manager and co-workers via email, slack, and group me. Shipping and receiving. Processing purchase orders. Weekly inventory counts. Conducts weekly meetings with my staff to make sure goals are clear and achievable.

Office Manager

Oakland Products - Franklin, PA

June 2018 to November 2018

Responsibilities include: Purchasing, processing orders, shipping, invoicing, managing the min-max inventory control systems that I implemented.

Rebar sales representative

Titusville Fabricators - Franklin, PA

April 2018 to June 2018

Manage existing customers, mostly DOT's. Manage contracts while gaining new business.

Manufacturing Superviso/ Regional Sales Manager

FRANKLIN INDUSTRIES - Franklin, PA

September 2009 to April 2018

New to the sales team as of 8/1/2014. Franklin experienced a company sales record in 2017.

Responsibilities prior to 8/1/2014 included: Management of the highway department. There were 24 employees that I lead in the fabrication of steel channel, delineator, and bulbstud products. I minimized the amount of downtime to maximize production. I was included in areas of the hiring process(interviews, training, evaluations). I also received quotes, met ship dates, communicate with upper management, set up production schedules. Manage the paint line. Plan preventative and general maintenance.

Education

Associate in Business management

Clarion University - Clarion, PA

August 2008 to December 2012

Associate

Skills

- Sales
- Scheduling
- Retail Management
- Training
- Retail
- Management
- Cash Handling
- Marketing
- Confident manager, apprentice in plumbing and heating, certified cab crane operator, reading blue prints, certified fork truck operator, hand burning operator, perfect attendance, organized, friendly, cooperative, confident, efficient, competitive, quick learner. (5 years)
- Operations
- Inventory
- Merchandising
- Customer Service

- Team Building
- Communication skills
- Supervising experience
- Process improvement