

Kasey Spinks

A proven leader of US and international sales organizations offers expertise in developing successful growth strategies and training both individual representative and team leaders in product benefits and customer service techniques. Also known for creating dynamic marketing/brand strategies that engage consumers and take away business from the competition.

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WORK EXPERIENCE

Main Street Market — Deli Clerk/ Butcher

04/2016 to 10/2017, Polk, PA

- Provide outstanding guest service by greeting customers, suggesting menu items, efficiently making sandwiches, slicing meats and cheeses, and completing sales.
- Coordinate specialty food sections, including meat case, deli case, and food warmer to increase profits by 11 percent.
- Prepare specialty meats (eg.- a variety of smoked beef sticks and sausages, beef jerky, smoked hams/brisket/ prime rib.
- Fill and maintain store displays and cases to ensure prompt service for walk-up customers.
- Prepared deli trays for standing orders and special events.
- Greeted customers, filled orders, sliced and measured meats and cheeses, rang up sales, and wrapped and bagged items.
- Maintained cleanliness and organization of deli counter in accordance with food handling standards and store requirements.
- Increased deli sales 16 percent by using suggestive selling techniques.
- Cut and packaged/ labeled different kinds of meats per customer request and orders. Maintained meat case with fresh cuts of meat and smoked meats.
- Operated machinery such as a saw, slicer, grinder, wrapper, meat processing and casing machine, wood smoker.
- Brokedown the equipment every night to wash and sanatize it.
- Unloaded the trucks twice a week. Stacked and organized boxes of quality meats in walk in cooler.
- Learned many different cuts of meat, including beef and pork.
- Operated all equipment in a meat department

Vision Quest — Childcare worker/ Cook

Nov 2017 to Jan 2018, Polk, PA

- Extensive experience of menu planning, cooking and documentation of nutritious food for over 52 children/teens.
- Deep knowledge of food storage, preparation and handling standards.
- Operational knowledge of kitchen equipments, appliances and cleaning supplies.
- Familiarity with food allergies and handling of food cross contamination issues
- Ability to communicate with staff, and children/ teenagers in a pleasant tone.
- Prepared/ transferd meals to chow hall and placed into hot case (two to three times a day according to personal schedule)
- Served nutritional food to children/ teenagers. Prepared crates with snacks to be dropped off to each cabin for the children before the end of my shift.

- Planned and followed menus featuring nutritionally balanced food.
- Ordered and received food supplies and maintained their inventory levels.
- Prepared and maintained correct and timely records and documents related to work.
- Cleaned up and disinfected kitchen area and equipments to maintain hygienic conditions.
- Interpreted and followed public health regulations regarding food storage and preparation.
- Maintained cleanliness and sanitation of work area and ensured organization of storage and pantry areas.

Matric Limited — Assembly Technician

April 2018 to May 2020, Seneca, PA

- Outstanding talent at assembly of generators fuse conductors as well as experience in assembling a large variety of electronics etc.
- Assembled complex and multi-functional electronic machinery
- Capable of reading blueprints using them to assemble any machine accordingly.
- Skilled at maintaining inspection records and documentation regarding assembly statuses and work orders.
- Trained and monitored assembly trainees and assistants in safety procedures.
- Maintained daily and weekly reports/ audits of overall production and total unit assembly for supervisors management and other relevant parties.
- Performed pre-assembly production checks ensuring machines and parts/ tools were manually aligned and calibrated.
- Manually soldered/ repaired circuit boards and wire plates.
- Operated coating machine in dark room.
- Coated circuit boards by hand using a monitor under a microscope to ensure no spots were left uncoated by the coating machine.
- Attended group meetings for our department regarding updates and giving employees a chance to ask questions or offer suggestions.
- Cross trained in several departments throughout the company. (Parts prep, Zoll, Warehouse, Soldering, Final Assembly).

Pilot Plastic — Warehousing

Dec 2021 to Jan 2022, Cuyahoga Falls, OH

- Provide feedback on mold design and assist tool and die makers to dial in each mold for optimal cycle time and quality.
- Monitor and troubleshoot processing problems, and document process changes.
- Understand the importance of reducing and re-using material scrap to protect our environment and save costs.
- Document shorts, burns, soiled or warped material that machine produces and place aside to be collected.
- Count, bundle, stack plastic bins according to customer order and boxed with appropriate label.
- Stacked accurate number of boxes on crates to be wrapped and taken to warehouse for shipment.

Jay Rambo Co. — Production Worker

02/2022 to 05/2022, Tulsa, OK

- – understanding the detailed architectural drawings, measurements, shop drawings and schematics; preparing and setting up machines and tooling for woodwork manufacturing; lifting wood pieces onto machines;
- including saws and milling; making necessary adjustments, and using hand tools to trim pieces and assembling products.
- The nature of the job demands the following skills and abilities – detail-oriented and ability to pay attention to details; manual dexterity and the potential to cut using a variety of hand tools and power tools; steady hand and good hand-eye coordination; math skills, and mechanical skills.

- Started machine and moved lever to engage hydraulic lift to press wood-stock into desired form, allows for drying-time, and removed.
- Examined finished workpiece for smoothness, shape, angle, depth-of-cut and conformity to specifications, visually and using hands, rule, or other gauges.

EDUCATION

Ashford University — Bachelor in Psychology

Dec 2020 to May 2021

Did not graduate, however I plan on returning.