

Saman Kumara Pathirana

Contact

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Skills

Career Training

Marketing plan development

Care plan development

Thought leadership content development

Organizational Development

Creative concept development

Lending partnership development

Sales Development

Languages

English Language

Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals. To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills.

Work History

2019-01 -

Current

Entrepreneurship Development Trainer

Institute of Oxfam (NGO & Ministry of Skill Development), Kurunegala, Sri Lanka

- Led projects and analyzed data to identify opportunities for improvement.
- Actively listened to customers' requests, confirming full understanding before addressing concerns.
- Created plans and communicated deadlines to complete projects on time.
- Managed team of employees, overseeing hiring, training and professional growth of employees.
- Actively listened to customers, handled concerns quickly and escalated major issues to supervisor.
- Worked within applicable standards, policies and regulatory guidelines to promote safe working environment.

2014-02 -

Current

Inspector Supervisor

National Apprentice & Industrial Authority, Kurunegala, Sri Lanka

- Applied strong leadership talents and problem-solving skills to maintain team efficiency and organize workflows.
- Interviewed, hired and trained new employees for production positions.
- Streamlined operations to improve process efficiency.
- Evaluated employee performance and coached and trained to improve weak areas.
- Developed training, task and process guidelines and communicated clear and concise directions to employees.

2014-02 -

Current

Career Counselor

National Apprentice & Industrial Training Authority, Kurunegala, Sri Lanka

- Maintained knowledge of market and diverse career opportunities.
- Provided individualized counseling approaches based on socioeconomic status and cultural background.
- Developed career and education plans based on individual needs.
- Devised and oversaw job fairs and career events.
- Worked with team to continuously improve career and placement opportunities for students.
- Developed program to work with students and increase interest in higher learning.
- Planned, implemented, monitored and assessed classroom instructional program.
- Assisted clients in building successful job search strategies.

2017-01 -
2022-01

Farm Worker

Lotus Seeds pvt lts, Bingiriya, Sri Lanka

- Watered plants during growing seasons and closely monitored crops for growth progress or issues.
- Worked with farmers to introduce more modern mechanical milking equipment for optimized productivity.
- Assisted farmers with feeding and watering cows, sheep, goats and pigs.
- Mixed feed, additives and medicines in prescribed portions to maintain animal health.
- Removed rocks and prepared soil for planting.
- Cultivated soil, sowed crops and controlled weeds by slashing or chemical spraying.

2010-01 -
2012-01

Area Manager

Micro car pvt ltd, kurunegala, Sri Lanka

- Developed sales strategy based on research of consumer buying trends and market conditions.
- Planned operations to meet established schedules, factoring in order demands and business forecasts.
- Collaborated with technical and administrative teams to develop and implement successful corrective plans.

Education

2009-04 -
2012-04

Bachelor of Commerce: Business And Managerial Economics

University of Sri Jayawardhenapura - Nugegoda , Colombo
, Sri Lanka

2018-08 -
2018-08

High School Diploma

University of Vocational Technology - Colombo, Sri Lanka

Additional Information

I ' m Contributing for Entrepreneurship SIYB Training
Programme for Volunteers of Business Field

Certifications

Certified Institute Of Oxfam & SIYB, - 2019 - 2022

Coordinating & Training Entrepreneurship Development Programme

Empowerment volunteers of business Field Of Sri Lanka

