

# **Todd James McIntyre, CCIM**

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Objective:	To secure a sales or sales manager position.
Experience:	<p><b>Zero Energy SIPS, LLC</b>, Pittsburgh, PA: Regional Sales Representative (3/19 - present). Selling structural insulated panels (SIPs) to architects, general contractors and builders in: DE, IN, MD, MI, NJ, OH, PA, WV.</p> <p><b>Investment Property Services, Inc.</b>, Minneapolis, MN: President (1/04-12/19). <b>Leveraging Value®</b> for investment clients through Asset Management, Brokerage, Consulting and Development of commercial real estate. Transactions include retail, office, industrial, hotel and apartment properties. These transactions involved the following financing solutions: tax exempt bonds, low income housing tax credits, market rate, contract for deeds and mortgage assumptions. Earned my CCIM designation on a resume of seven transactions totaling more than \$40 Million in 2002.</p> <p><b>Great Prairie™ Foods, LLC</b>, Minneapolis, MN: Governor (11/11-Present). <b>Sustaining Life™</b> by providing consumers with fresh and natural products with superior quality at competitive price points. All profits from Great Prairie™ Foods will support the development and programming of the Great Prairie™ Horse Park.</p> <p><b>Warner Properties</b>, Minneapolis, MN: Resident Manager (8/95-5/01). Performed day to day duties that included: general maintenance, cleaning, marketing and resident relations. Met with maintenance manager and property manager on a weekly basis.</p> <p><b>Kurtz REALTORS</b>, Pittsburgh, PA: Sales Agent (9/93-8/94). Marketed residential real estate throughout the Pittsburgh Metropolitan Area.</p> <p><b>Youth Ministry</b> Youth Intern, Minnetonka Baptist Church, Minnetonka, MN (6/95-5/96). Youth Director, Sierra Community Church, South Lake Tahoe, CA (2/92-9/93). Prepared weekly studies; consulted with pastors and elders; member of church council; recruit and train volunteers; planned events, camps and international mission trips.</p>
Education:	Bachelor of Science Business Administration: May 1991. Bowling Green State University, Bowling Green, Ohio. Specialization: Procurement and Materials Management.
Skills:	Microsoft Office; Regenerative Agriculture; Visionary; Creative; Research; Persistence; Community Development; Coaching - USA Pentathlon Level 2 Fencing, Swimming, Running/Shooting.
Community:	Great Prairie, Inc.: Founder/Chair/Coach: Pittsburgh, PA: (3/09-Present); a 501c3 with a mission to develop athletes for the Olympic Equestrian Disciplines of Dressage, Eventing and Show Jumping. Coached five athletes to their National Championship, eight athletes qualified for World Championships, Silver Medalist at 2016 Masters World Championships.
References:	Available upon request.

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