



Roberto Figueredo

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PROFESSIONAL SUMMARY

Dynamic professional with extensive experience at Cummins Inc. and Monafrax LLC, excelling in quality control and operational efficiency. Proven ability in heavy machine operation and effective teamwork, driving significant improvements in production processes. Recognized for enhancing customer satisfaction through meticulous shipping practices and tailored sales strategies.

SKILLS

Forklift driving	Some bulldozer experience
Hand and power tool experience	Heavy machine operation

WORK HISTORY

WEIGH AND MIX OPERATOR

02/2023 to 01/2025

Monafrax LLC | Falconer, NY

- Executed precise weighing and mixing processes to ensure product consistency and quality.
- Monitored inventory levels, facilitating timely replenishment of materials for uninterrupted production.
- Conducted regular quality control inspections to identify deviations and implement corrective actions.
- Collaborated with team members to enhance operational efficiency and streamline workflows.

ENGINE LINE ASSEMBLY

07/2020 to 02/2022

Cummins Inc. | Lakewood, NY

- Executed assembly tasks on engine components, ensuring adherence to quality standards.
- Collaborated with team members to enhance assembly processes and improve overall efficiency.
- Conducted quality control inspections on finished products to identify defects and ensure reliability.
- Maintained equipment by performing routine checks and repairs to minimize downtime.

SENIOR SALES ASSOCIATE

05/2019 to 07/2020

Harbor Freight | Lakewood, NY

- Developed tailored sales strategies to enhance customer engagement and drive revenue growth.
- Executed comprehensive product knowledge training sessions for team

members to boost overall sales performance.

- Maintained accurate sales reporting processes to track performance and inform strategic decisions.
- Implemented client relationship management techniques to strengthen customer loyalty and retention.

SHIPPING/PACKING

08/2018 to 04/2019

Bush Industries | Jamestown, NY

- Reduced damaged shipments by ensuring proper packaging materials were used for each item.
- Assisted in maintaining sufficient stock levels of packaging materials, ensuring no disruptions occurred due to shortages.
- Increased customer satisfaction with timely and accurate order fulfillment.
- Safely operated equipment such as pallet jacks and shrink-wrap machines for efficient shipping preparation.

EDUCATION

GED

Jamestown High School, Jamestown, NY